

HELPING OWNERS EXIT WITH CONFIDENCE

Cenova was founded to acquire businesses that are important to their customers, community and suppliers. We pay fair prices for good businesses and take care of the people that took care of you.

About Us

We are current and former business operators so we understand the unique challenges of starting and building a company. Unlike traditional private equity firms, we don't adhere to pre-determined exit timeframes. We provide patient, long-term capital, prioritizing sustainability over quick "fix and flips".

Partnering with Leaders

While we prefer to invest alongside leaders who have run the business successfully, we can provide operating partners sourced from our network to facilitate succession. We seek leaders who prioritize the continued well-being of employees, customers, suppliers, and the community served, long after ownership has transitioned.

Investment Focus



Industries

- ✓ Business to Business Services
- ✓ Property Services
- ✓ Commercial/Industrial Sales & Service
- ✓ Value added distribution
- ✓ Light Manufacturing & Assembly
- ✓ Healthcare Services



Ideal Characteristics

- ✓ Diversified customer base
- ✓ Low customer concentration
- ✓ Strong brand & competitive position
- ✓ Low capex requirements
- ✓ Significant recurring revenues
- ✓ Headquartered in BC



Financial Metrics

- ✓ Enterprise Value ~ \$2-10M
- ✓ EBITDA range 750K-\$2M
- ✓ Minimum 10% EBITDA Margins